

FirstSource

STAFFING

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Welcome to the December issue of *The Source*.

Please don't hesitate to send us your questions and comments at temps@fssny.com. Or take a look at our web site for further information: www.firstsourcestaffing.com.

The Source

FSS Receives \$125G Grant from Mott Foundation

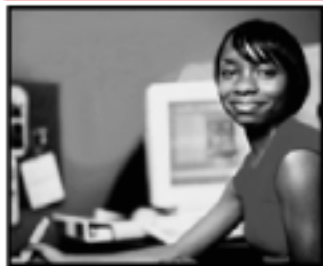
FirstSource Staffing is the proud recipient of a \$125,000 grant from the Charles Stewart Mott Foundation -- one of only four such grants nationwide. The grant will fund our participation in the foundation's Alternative Staffing Demonstration Project, giving us vital information on how low-income job seekers and their employers are doing, allowing us to further improve our programs.

"This grant is an important milestone for FirstSource Staffing," says FSS President Ben Thomases. "After years of growth, it's both recognition of everything we have accomplished thus far and an opportunity to accelerate our expansion and improvement."

"FirstSource was chosen to participate in this important project because of its past performance and its growth potential," says Neal Hegarty, who is a Mott Foundation program officer overseeing the grant. "We are confident that they will continue to expand services for both employers and job seekers."

Praise for FSS -- which provides companies with a socially responsible alternative to typical employment agencies -- is coming from community leaders and government officials.

Top Temps



Fritz D.: Executive Assistant
(\$24.75/hr)

More than 10 years of senior admin experience with some specialization in HR. Strong computer skills including Word, Excel, Quickbooks, Photoshop and Raiser's Edge.

Manny M.: Bookkeeper/Accounting Clerk
(\$24.75/hr)

More than 5 years bookkeeping and accounting experience with Quickbooks and Peachtree.

Kim S.: Admin Assistant
(\$16.75/hr)

Has two years of general administrative experience and solid skills in word and excel.

Jasmin C.: Receptionist/Customer Service
(\$16.75/hr)

Spanish/English Bilingual candidate with great customer service and reception skills and light computer skills as well.

TIPS FOR THE INTERVIEWER

Don't pay too much attention to what candidates say in interviews-or on their resumes-about their computer skills.

Candidates with a wide variety of abilities can legitimately claim to be comfortable using Word, Excel, QuickBooks or other software, even if they can only handle the simplest tasks. The best way to find out a candidate's skill level is to have them take a test, or start on a temp-to-perm basis.



"FirstSource has established a solid and exemplary track record with employers, job seekers and the business community. It's an example of how the business community in Brooklyn is pursuing fresh and creative ideas that make a real difference in people's lives," said Randolph Peers, Vice President, Economic Development, Brooklyn Chamber of Commerce.

"For five years, we have relied on FirstSource for quality personnel and great customer service," said Sandi Franklin, Executive Director of Brooklyn Center for the Urban Environment (BCUE). "We couldn't be happier that FirstSource has received this grant," she added.

"I can't tell you what FirstSource has meant to me," said Sherrie Diaz, a FirstSource job seeker from Brooklyn who has been placed in a number of well paid temporary positions. "As a person with a criminal conviction on my record it was extremely hard to find any job at all, let alone a job that I would like and that would utilize my talents and pay a decent wage."

"FirstSource took my needs seriously and has found a number of temporary jobs that have been rewarding and have helped me gain more skills. And they don't just find a job for you; they work with you to make sure you succeed at the job and pursue your long term goals. With the skills I've acquired I found a permanent position that is helping me build my resume and get my career moving in the right direction. The Mott Foundation grant will let FirstSource help even more people, and that's great."