

# FirstSource

## STAFFING

Welcome to the May issue of *The Source*.

Please don't hesitate to send us your questions and comments at [temps@fssny.com](mailto:temps@fssny.com). Or take a look at our web site for further information: [www.firstsourcestaffing.com](http://www.firstsourcestaffing.com).

### Mother's Day & FirstSource Staffing

This Mother's Day we at FirstSource Staffing would like to remind you that single-motherhood is now as American as apple pie. According to the Databook released by the U.S. Department of Labor in 2005 entitled, "Women in the Labor Force," 28% of women in the U.S. with children under the age of 18 were widowed, divorced, separated, or never married. While the increasing frequency of single motherhood has dramatically reduced the social stigma, the economic burden remains staggering.

The Databook lists the unemployment rate for single mothers at 9.6%, nearly double the 5.6% unemployment rate for U.S. women overall. Far more disturbing is the Childtrends report, "Children in Poverty," which says that 42% of children living in single mother families were living below the poverty level in 2004. The report goes on to say that child poverty is associated with poor nutrition and health, lower cognitive ability, higher probability of physical abuse, lower probability of graduating from high school, and lower earnings as an adult.

### Top Temps



**Tiffeny J.: Administrative Assistant/Medical Secretary**  
(\$19.95/hr)

Three years experience as a medical secretary, and general administrative experience as well. Proficient in Word and Excel and excellent communication skills.

**Jacqueline M.: Customer Service/Receptionist**  
(\$19.95/hr)

5 years experience as a customer service representative and receptionist. Proficient in Word and Excel. English/Spanish bilingual.

**Jennifer G.: Executive Assistant**  
(\$32.75/hr)

BA and more than 10 years administrative experience, including working with high level executives and managing employees. Proficient in Word and Excel.

**Joel E.: Controller**  
(\$49.75/hr)

BA in Business Administration and more than 10 years of experience at the Controller/Finance Director level in both the for-profit and non-profit sectors. Proficient in QuickBooks, Peachtree, MAS 90, American Fundware and others.

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# The Source

### TIPS FOR THE INTERVIEWER

Make sure to jot down a few quick notes about each candidate during and immediately after an interview. During a long day in which you interview several candidates, your perceptions of the candidates will lose their sharpness, or even blend together. Without good notes, the time you spend on an interview is wasted.



But what does all of this have to do with FirstSource staffing? Part of our business model is to provide people who have historically been underrepresented in the workforce, like single mothers, with good jobs at good wages. We do this with an approach that is deeply focused on the needs of employers. Only by meeting the needs of employers will people stay in the workforce. And only by identifying people who can meet the needs of employers and placing them in jobs where they will thrive, can we stay in business.

Many single mothers have a hard time finding jobs because they lack the personal and professional connections crucial to a successful job search in today's market. Others have a hard time finding work because of gaps in their resume, or because they have recently been out of the workforce. And our continued success demonstrates that FirstSource Staffing's candidates, including the many single mothers among them, have a lot to offer employers.

In fact, other staffing companies are short changing employers with superficial screening. With a quick glance at resume, a five minute interview, and no reference checks, much of our competition excludes qualified and energetic candidates and lets low-quality candidates slip through the cracks.

At FirstSource Staffing, our in-depth screening gets below the surface so that we send employers candidates who are ready to succeed. So next week, or next month, as the memory of your Mother's Day celebration fades, the work piles up, and you decide that you really could use some extra help, do yourself and the mothers of New York a favor: call FirstSource Staffing.